

Company Profile

Nestlé Waters North America Inc. began in 1976 as a company that imported the famous French sparkling water, Perrier® Sparkling Natural Mineral Water. The company developed at a time when Americans were looking to get in shape, eat better and generally adopt a healthier lifestyle.

The Situation

Bottling lines have Airveyors that move bottles around the plant. The air doing so is filters at various locations. Currently the use 8" full box style filters and get 6 month service.

The Action

We proposed using CamExtend and Hi-Flo ES and gave the one year guarantee. With the help of Mark Davidson at Camfil (he supplied the sample CamExtend) we were able to try one location. After approximately 8 months service we took the CamTester to the site and tested the filter, as well as box style to see were they stood with regards to Pressure drop. The Hi-Flo ES barely moved. Nestle was very impressed.

The Results

General Aire sold Twenty three (23) CamExtend with HI-Flo ES pocket filters to Nestle Purelife. Unfortunately not all of the frames that were to except the CamExtend units. They were very difficult to install. Nestle came up with their own solution and still purchased one hundred five (105) additional Hi-Flo ES filters with the magnetic frames.

The Proof

Nestle is loving the concept of the filter life and will be purchasing more.